

# Drill down into projects and risks that are impacting your business

Kimble Delivery Analyzer provides visually rich, customizable, and interactive dashboards that allow non-expert users to easily surface, then drill into, complex information on engagement forecasts, timelines, and risks. This best practice suite of strategic views and dynamic filters helps analysts identify and mitigate underperforming projects.

Kimble Delivery Analyzer is an add-on product to Kimble PSA—the only intelligent PSA on the Salesforce platform. Kimble's team of domain experts in professional services organizations have designed a reporting tool that embeds Salesforce Einstein technology, providing self-service analytics for service delivery managers and related staff.

### What does it add?

Delivery Analyzer protects profits and project margins by allowing easy analysis of project performance in real time.

Kimble provides a set of Standard Reports with its standard Kimble PSA product - these Reports are operational, providing insights into KPIs, and use the end-user reporting tool provided on the Force.com platform.

The Delivery Analyzer complements Kimble Standard Reporting functionality, allowing more complex analysis of your engagement performance data including pivoting of dimensions and drill-down into operational data. Kimble Delivery Analyzer contains packaged dashboards and dataflows that extract and transform transactional delivery data from Kimble.

# **Enhanced Delivery Dashboards**

The Delivery Analyzer consists of two comprehensive dashboards which provide insight into important aspects of project management and help customers better understand which projects might affect profitability in order to make proactive decisions ahead of when issues will impact business performance:

- ► The Engagement Analysis
  Dashboard highlights
  engagements that are
  underperforming against the
  baseline, providing the ability
  to drill down through elements
  to the assignment level.
- The Risk Analysis Dashboard provides a visual presentation of each project's risks categorized by severity.

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### **HOW IS IT LISENCED?**

Sold separately from Kimble PSA, includes Kimble Delivery Analyzer license and Salesforce Einstein license

## **Engagement Analysis Dashboard**

The Engagement Analysis Dashboard provides operational analysts with the ability to compare revenue, margin and usage baselines with the equivalent forecast value of each. This allows users to highlight worst-performing projects and to drill-down and identify the root cause of under-performance. The Dashboard may also be filtered to show projects that are slipping.

The analysis may be broken down by:

- ▶ Business Unit
- ▶ Date

# **Risk Analysis Dashboard**

The Risk Analysis Dashboard gives operational analysts the ability to identify and drill-down into key Risks for Engagements within their Portfolio or Program which are most likely to impact their business.

The analysis may be broken down by:

- ► Account
- ► Business Unit
- Probability
- ► Impact
- Category Risks

### Customization

The Delivery Analyzer is highly customizable, allowing you to create your own:

- Dashboards against Kimble delivery datasets
- ▶ Data Flows
- Datasets, including your own custom fields



